### CAREER PATH REQUIREMENTS

<table>
<thead>
<tr>
<th>Title</th>
<th>Requirements</th>
<th>Reward</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consultant</td>
<td>Qualify with $1000 in sales</td>
<td>25% commission</td>
</tr>
</tbody>
</table>

### CAREER PATH PROMOTION QUALIFICATIONS

<table>
<thead>
<tr>
<th>Title</th>
<th>Qualifications</th>
<th>Reward</th>
</tr>
</thead>
<tbody>
<tr>
<td>Senior Consultant</td>
<td>2-4 Personally Enrolled, Qualified and active Consultants</td>
<td>25% commission</td>
</tr>
<tr>
<td></td>
<td></td>
<td>2% override on personal recruits in your G0</td>
</tr>
<tr>
<td>Director</td>
<td>4+ Personally Enrolled, Qualified and active Consultants (Roll ups do not count)</td>
<td>25% commission</td>
</tr>
<tr>
<td></td>
<td>$1000 personal sales</td>
<td>3% personal sales bonus on personal sales</td>
</tr>
<tr>
<td></td>
<td>A min. of $4000 in personal and G0 sales</td>
<td>3% override on G0 sales</td>
</tr>
<tr>
<td></td>
<td></td>
<td>2% override on G1 sales</td>
</tr>
<tr>
<td>Senior Director</td>
<td>4+ Personally Enrolled, Qualified and active Consultants (Roll ups do not count)</td>
<td>25% commission</td>
</tr>
<tr>
<td></td>
<td>2 “Paid At” G0 Directors</td>
<td>5% personal sales bonus on personal sales</td>
</tr>
<tr>
<td></td>
<td>$1000 personal sales</td>
<td>3% override on G0 sales</td>
</tr>
<tr>
<td></td>
<td>A min. of $4000 in personal and G0 sales and a min of $12,000 from personal + G0 + G1 sales</td>
<td>2% override on G1 sales</td>
</tr>
<tr>
<td>Executive Director</td>
<td>4+ Personally Enrolled, Qualified and active Consultants (Roll ups do not count)</td>
<td>25% commission</td>
</tr>
<tr>
<td></td>
<td>4 “Paid At” G0 Directors</td>
<td>7% personal sales bonus on personal sales</td>
</tr>
<tr>
<td></td>
<td>$1000 personal sales</td>
<td>7% override on G0 sales</td>
</tr>
<tr>
<td></td>
<td>A min. of $4000 in personal and G0 sales and a min of $20,000 from personal + G0 + G1 + G2 sales</td>
<td>3% override on G1 sales</td>
</tr>
<tr>
<td>Senior Executive Director</td>
<td>4+ Personally Enrolled, Qualified and active Consultants (Roll ups do not count)</td>
<td>25% commission</td>
</tr>
<tr>
<td></td>
<td>8 “Paid At” G0 Directors</td>
<td>9% personal sales bonus on personal sales</td>
</tr>
<tr>
<td></td>
<td>$1000 personal sales</td>
<td>9% override on G0 sales</td>
</tr>
<tr>
<td></td>
<td>A min. of $4000 in personal and G0 sales and a min of $36,000 from personal + G0 + G1 + G2 sales</td>
<td>3% override on G1 sales</td>
</tr>
<tr>
<td></td>
<td></td>
<td>2% override on G2 sales</td>
</tr>
</tbody>
</table>

### $1000 Director Bonus

You can earn a one time Director Bonus for meeting all Director Qualifications during the first 3 consecutive months following the initial DIQ (Director in Qualification) month.

<table>
<thead>
<tr>
<th>$1000 bonus*</th>
<th>$3000 bonus*</th>
<th>$5000 bonus*</th>
<th>$7500 bonus*</th>
</tr>
</thead>
</table>

Qualified Directors must meet qualifications in Career Path
*Refer to the CER 200 Binder for qualifications. (Must be a Director to receive one)

**Generation 0 = G0** All consultants and Directors that do not have a Director between you and them

**Generation 1 = G1** All consultants and Directors that fall below a G0 Director

**Generation 2 = G2** All consultants and Directors that fall below a G1 Director

**Paid at Title** = This is the title you maintained during the prior month. You must continue to maintain your “Paid At” requirements, which include: Personal Director requirements and your team’s sales requirements in order to be paid at your title. See specific requirements above for each title. (Also referred to as rank)

Effective 01/10